

NOTICE OF A MEETING TOURISM ADVISORY BOARD THURSDAY, APRIL 21, 2022, AT 9:00 AM MORRISS HALL, THE BARNHILL CENTER 106 S DOUGLAS BRENHAM, TEXAS

- 1. Call Meeting to Order
- 2. Public Comments

[At this time, anyone will be allowed to speak on any matter concerning this Board that is not on the agenda, for a length of time not to exceed three minutes. No Board discussion or action may take place on a matter until such matter has been placed on an agenda and posted in accordance with the law.]

REGULAR SESSION

3. Discuss and Possibly Act Approval of Minutes from the January 20, 2022, Board Meeting

WORK SESSION

- 4. Committee Reports to Include:
 - Texas Music Friendly Committee
 - Marketing Committee
 - Expo Committee
 - Eligibility and Funding Committee Update
- 5. Visit Brenham DMO Q2 Report
- 6. Adjourn

CERTIFICATION

, , , , , ,	of items to be considered by the Tourism Advisor 200 W. Vulcan, Brenham, Texas on Monday, April 1	•
at		
Nancy Joiner	_	
Tourism and Marketing Coordinator		

I certify that the attached notice and agenda of items to be considered by the Tourism Advisory Board was removed by me from the City Hall bulletin board on the day of,			
2022 at	ity Hall bulletin board on the	day of	
2022 ut			
<u> </u>			
Signature		Title	

TOURISM ADVISORY BOARD MINUTES

A regular meeting of the City of Brenham's Tourism Advisory Board was held on Thursday, January 20, 2022, beginning at 9:00 a.m. in The Barnhill Center, Morriss Hall in the Schulte Room, 106 Douglas Street, Brenham, Texas

Board Members present:

Scott Atwood Kirk Hanath James Pharaon Jean Shoup Jenny Van Dorf Harrison Williams

Board Member absent:

Stacey Walters

City of Brenham Staff present:

Director of Tourism and Marketing Jennifer Eckermann; Main Street Coordinator Kathrine Briscoe; Tourism and Marketing Coordinator Nancy Joiner; Alex Dill, The Barnhill Center; Hannah Mertz, Group Sales with Visit Brenham; Lu Hollander with Visit Brenham; Natalie Lange, and Melinda Faubion.

Media Present:

Brenham Banner Press

1. Call Meeting to Order

Karen Stack, Legal and Legislative Manager called the meeting to order at 9:00 am.

2. Public Comments

There were no public comments.

REGULAR SESSION

3. Discuss and Possibly Act Upon the Election of a Chairperson and Vicechairperson, for the 2022 Calendar Year

Karen Stack, the Legal and Legislative Manager, presented this in Section 14 of the Brenham Policies and Procedures for Boards and Commissions reads in part "Each Board shall, in its first meeting of each calendar year, elect a Chair and Vice-Chair to serve for one term. The Chair of each board shall call the meeting to order and preside at the meetings. In the absence of the Chair, the Vice-Chair shall preside." The individuals selected will serve terms that begin immediately upon their selection, and end on December 31, 2022. Any board member can nominate, and any board member can be nominated. A board member may also nominate themselves.

A motion was made by James Pharaon and seconded by Kirk Hanath to elect Scott Atwood as Chair of the Tourism Advisory Board.

Karen Stack called for a vote. The motion passed with voting as follows:

Scott Atwood	Yes
Kirk Hanath	Yes
James Pharaon	Yes
Jean Shoup	Yes
Jenny Van Dorf	Yes
Stacey Walters	Absent
Harrison Williams	Yes

A motion was made by Jean Shoup and seconded by Scott Atwood to elect Jenny Van Dorf as Vice-Chair for the Tourism Advisory Board.

Karen Stack called for a vote. The motion passed with voting as follows:

Scott Atwood	Yes
Kirk Hanath	Yes
James Pharaon	Yes
Jean Shoup	Yes
Jenny Van Dorf	Yes
Stacey Walters	Absent
Harrison Williams	Yes

Scott Atwood lead the meeting after all Board members introduced themselves.

4. Discuss and Consider Approval of 2022 Quarterly Board Meetings

Jennifer Eckermann, Director of Tourism and Marketing presented this item. The proposed dates for the quarterly Board meeting for 2022 are as follows: Thursday, January 20; Thursday, April 21; Thursday, July 21; Thursday, October 20, 2022, starting at 9 am.

A motion was made by Jean Shoup and seconded by James Pharaon to accept the quarterly Board meeting dates for 2022.

A motion was made by James Pharaon and seconded by Kirk Hanath to elect Scott Atwood as Chair of the Tourism Advisory Board.

Karen Stack called for a vote. The motion passed with voting as follows:

Scott Atwood	Yes
Kirk Hanath	Yes
James Pharaon	Yes
Jean Shoup	Yes
Jenny Van Dorf	Yes
Stacey Walters	Absent
Harrison Williams	Yes

5. Review of Tourism ILA, Tourism Advisory Board By-Laws, and City of Brenham Board and Commissions Policies

Jennifer Eckermann, Director of Tourism and Marketing presented this item. The Tourism ILA and Advisory Board By-Laws were approved by the Brenham City Council and Washington County Commissioners Court. Review the highlights of each meeting, including current staggered terms for board members. In addition, we will review the City of Brenham Boards and Commissions Policies and Procedures. There have been two rounds of funding so far. The next funding for 2022 will be in May of 2022. The dates will change to give the Eligibility Committee time to meet. \$50,000 goes to the County Expo Center and \$50,000 goes to funding requests. Kirk Hanath will get a list of the Funding Committee to give to the Tourism Advisory Board. Jennifer Eckermann, Scott Atwood, and Kirk Hanath will meet about the Texas Music Friendly Board. Also, Jennifer went over the Policies and Procedures for Boards and Commissions. New members will have to have the training, so dates will be sent to see what date works best for the Board.

WORK SESSION

6. Discuss and Consider Appointments to Committees

Jennifer Eckermann, Director of Tourism and Marketing presented this item. Jennifer Eckermann, Scott Atwood, and Kirk Hanath will meet about getting the committees filled in February. Which are the Texas Music Friendly, Eligibility Committee for Tourism Grants, and the Expo.

7. Quarterly Report by Visit Brenham DMO Team

Members of the Visit Brenham DMO Team which includes Jennifer Eckermann, Kathrine Briscoe, Hannah Mertz, Natalie Lange, Melinda Faubion, Lu Hollender, and Alex Dill. They gave reports on the following; IDSS, VisitBrenham website, the Visitor Center, What's Happening page that is sent our weekly, Social Media, Digital Marketing, Ads and Outreach, Visitor Guides, the E-Newsletter, The Barnhill Center, Group Sales. Each reported on data collected for October, November, and December of 2021. They will provide at each quarterly meeting information and data on their perspective roles with the DMO.

8. Adjourn

With no further business, Scott Atwood adjourned the meeting at 11:30 am.

Scott Atwood	Date
Board Chair	
ATTEST:	
Nancy Joiner Tourism & Marketing Coordinator	Date
Tourism & Marketing Coordinator	



TOURISM ADVISORY BOARD TEXAS MUSIC FRIENDLY COMMITTEE APRIL 6, 2022; 9:30 AM; MORRISS HALL; THE BARNHILL CENTER

Meeting Notes

Present

Vicki Wehmeyer
Scott Atwood
Tom Whitehead
Scott Hughes
Jennifer Eckermann
Nancy Joiner
Kathrine Briscoe

Absent

Cameron Crawford Wesley Westbrook Rob Moorman Elaine Dillard Anthony Moreno

1. Welcome and Introductions

• Jennifer Eckermann welcomed everyone. Scott Hughes will maintain the TMF database with all the venues and musicians in our area. Kathrine Briscoe will send out monthly updates to the committee and be in charge of the quarterly meetings on the First Tuesday in January, April, July, and October at 3 pm. The location will be determined later.

2. <u>Program Overview/Local Certification</u>

Participation in the Texas Music Office's "Music Friendly Community" program provides Texas communities with a network for fostering music industry development and sends a clear message to industry professionals that certified communities are serious about attracting and developing music industry growth.

Cities that have received the official Music Friendly Communities designation from the Texas Music Office include Fort Worth, Austin, San Antonio, Denton, Lindale, Stephenville, Conroe, San Angelo, Nacogdoches, Abilene, McKinney, Waxahachie, Waco, Alpine, Bastrop, New Braunfels, Victoria, Arlington, Denison, Lubbock, Brenham, Dripping Springs, Round Rock, El Paso, Odessa, Vidor, Grand Prairie, Port Aransas, Dallas, San Marcos, and Bryan.

Cities that are currently working through the certification process include **McAllen**, **Rockwall**, **Kerrville**, and **Houston**.

- Kathrine Briscoe will continue contacting some of the cities above to see what they are doing to promote Texas Music Friendly events, and will share what she learns with the committee.
 - McKinney, Nacogdoches, Bastrop, Vidor, Bryan, etc...

3. Current/On-Going Projects:

Update Database

- Keeping the database updated for the Texas Music Office is a requirement of the program.
- The TMF webpage on VisitBrenhamTexas.com allows the database to be updated. The whole page including pictures will be updated by staff.

Promoting weekly music events:

- Washington County Live on KWHI/KTTX (weekly)
 - On the KWHI/KTTX website, have the Washington County Live ad click to the latest live music happenings, rather than the TMG webpage.
- Brenham Banner Press
 - Jennifer Eckermann will check with the Banner Press to see what they will do to help promote local music events.

Proving a weekly What's Happening flyer that include music events in the county

- These are currently emailed to all tourism partners weekly, delivered to hotels and posted on Visit Brenham social media.
- New ideas to promote:
 - Start putting the What's Happening flyers on Dan's Meat Market bulletin board?
 - Ask Chamber to help promote?
- Committee members were encouraged to share performance information with Kathrine so that she can add it to the events calendar, if it is not already on there.

4. Discuss Other Possible TMF Program Pursuits

Potential Ideas:

• Assist new music venues with set-up process

- It was mentioned that the previous committee discussed the benefit of offering to meet with new venue owners/developers and offering to help share what stage needs musicians have.
- o It was suggested to meet with Doug Peck and try this out in his new venue. If his place is ready, this could be the first place to hold an event for TMF.
- o Jennifer will talk to Development Services about this.
- Offering a grant for meeting with some musician committee members, and taking advice, could be a beneficial use of any raised funds.

• Quarterly "Meet the Musician" Events

 Hold quarterly events to meet musicians and possibly sell beer and wine. This could be done in Alamo Alley.

Fundraising Dinner/Concert Events

 Discussed having another Local Legends-type concert that was held at The Barnhill Center a few years ago, but to turn it into a fundraising event. There could be a dinner included.

• Local Talent Showcase

- People who book talent for local venues local venues could come and see the artists.
- Would need to:
 - Contact venues to see if the talent showcase idea would interest them, and if so,
 - Contact artists to see who would be interested

5. Other business? Next Scheduled Meeting: July 5, 2022, at 3 pm

- Find the first video of Local Legends for Scott Atwood to view
- How do we market towards the locals in the community to support these musicians and events?
- KTEX could interview local artists
- Ask venues how we could help connect them to local artists
- Maybe the Chamber would put a link on their website to the VisitBrenham website
- Possibly adding Mark Rodriquez from the WashingtonFair Association to be on this committee



AGENDA ITEM 5

To:

Tourism Advisory Board

From:

Jennifer Eckermann, Director of Tourism & Marketing

Subject:

Staff Report to Include Upcoming Board and Committee Meetings

Date:

March 21, 2022

Below is a list of Tourism Advisory Board Committee assignments and tentative meeting dates for the rest of this year.

<u>Tourism Advisory Board Meeting Dates</u> – The Board meets the third Thursday following each quarter. April 21, July 21, October 20.

Grant Eligibility Committee Members - May 20, 2022, and again for Round 2 in the Fall.

Scott Atwood - TAB Chair

Jean Shoup - TAB Board Member

Jennifer Eckermann – Director of Tourism and Marketing

Hannah Mertz - Visit Brenham/Tourism Group/Sales Manager

Nancy Joiner - Tourism & Marketing Coordinator

Marketing Committee Members – April 11, July 11, and October 10, 2022. These will be on the second Monday of each quarter at 9 am.

Jenny Van Dorf - TAB Vice Chair

James Pharaon - TAB Board Member

Stacey Walters - TAB Board Member

Jennifer Eckermann - Director of Tourism and Marketing

Melinda Faubion - Visit Brenham/Creative & Digital Marketing

Natalie Lange - Visit Brenham/Social Media

Nancy Joiner - Tourism & Marketing Coordinator

<u>Texas Music Friendly Committee Members</u> – Will meet either the first Wednesday or Thursday of each quarter at 9:30 am, starting on April 6 or 7. TBD by committee.

Scott Atwood - TAB Chair

Scott Hughes - Visit Brenham/Part-time Staff

Kathrine Briscoe - Partner & Visitor Experience Manager

Rob Moorman - Local Musician
Cameron Crawford - Local Music/Home Sweet Farm Venue
Wesley Westbrook - Local Musician
Vickie Wehmeyer - Local Musician/Teaches music - privately
Elaine Dillard - Rockin' Star Ranch Venue
Anthony Moreno - Local Musician
Tom Whitehead - KWHI
Jennifer Eckermann - Director of Tourism and Marketing
Nancy Joiner - Tourism & Marketing Coordinator

Washington County Expo



AGENDA ITEM 5

To: Tourism Advisory Board

From: Jennifer Eckermann, Director of Tourism & Marketing

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Cameron Crawford - Local Music/Home Sweet Farm Venue Wesley Westbrook - Local Musician Vickie Wehmeyer - Local Musician/Teaches music - privately Elaine Dillard – Rockin' Star Ranch Venue Anthony Moreno - Local Musician Tom Whitehead - KWHI Jennifer Eckermann - Director of Tourism and Marketing Nancy Joiner - Tourism & Marketing Coordinator

Washington County Expo

Visit Brenham Q2 Report

Presented to: Tourism Advisory Board April 21, 2022



— Tourism & Marketing Report

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Visit Brenham/WC Website

	Total Page Views 2022 / 2021	Unique Page Views 2022 / 2021
January	47,970 / 42,942	38,386 / 34,431
February	52,280 / 34,687	41,879 / 27,293
March	118,887 / 112,847	96,316 / 89,186
Q2 TOTALS	219,137 / 190,476	176,581 / 150,910



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Visit Brenham/WC Website

TOP SEARCHES	First	Second	Third
January	Uptown Wine Swirl Blog	Homepage	Calendar
February	Annual Spring Events	Homepage	Calendar
March	Wildflower Watch	Homepage	Sunday Funday



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Visit Brenham/WC Website





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Visit Brenham/WC Website



Splashes of Springtime Color Paint the Rolling Hills of Washington County

It's almost time to head our direction, roll down the car windows, take in the fresh air and enjoy the natural beauty our area has to offer. If we're lucky, 2022 will be a showy display of wildflowers in every color imaginable!

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Visit Brenham/WC Website

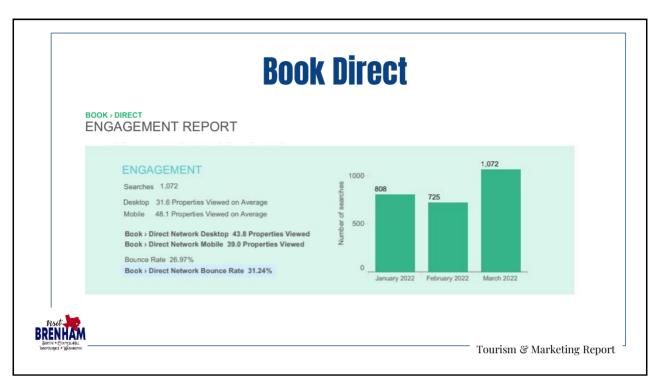
2022 WILDFLOWER DRIVING MAP

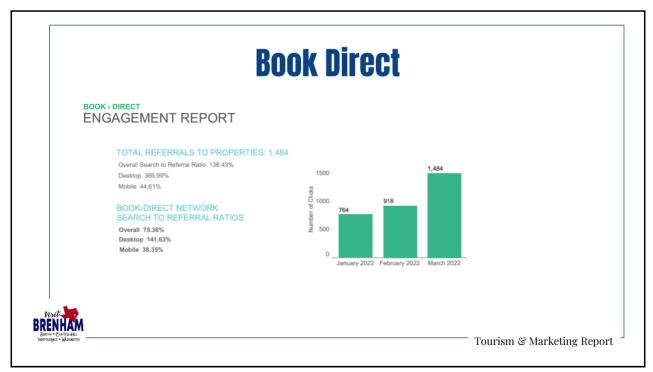


Total page views to-date: 40,879 Total Unique Page Views: 31,490

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Book Direct - Top Referrals

	First	Second	Third
January	Far View Bed & Breakfast	Scenic Hill Retreat	Southern Rose Ranch
February	Scenic Hill Retreat	Southern Rose Ranch	Lillian Farms
March	Southern Rose Ranch	Lillian Farms	Scenic Hill Retreat



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Visitor Center

	January 2022 / 2021	February 2022 / 2021	March 2022 / 2021	Q2 TOTALS 2022 / 2021
Walk-Ins	264 / 256	282 / 181	702 / 551	1,248 / 988
Visitor Guides Mailed	300 / 192	269 / 208	362 / 383	931 / 783
Online Views /Unique Views	186 / 169	209 / 207	401 / 390	796 / 766



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Sunday Funday!

- Webpage went live February 26th.
- Kickoff March 6th
- Through this week:

Total Page Views: 17,405 Total Unique Page Views: 14,541











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Social Media



January 2022 Instagram



1,641 7,765

384 Followers Following



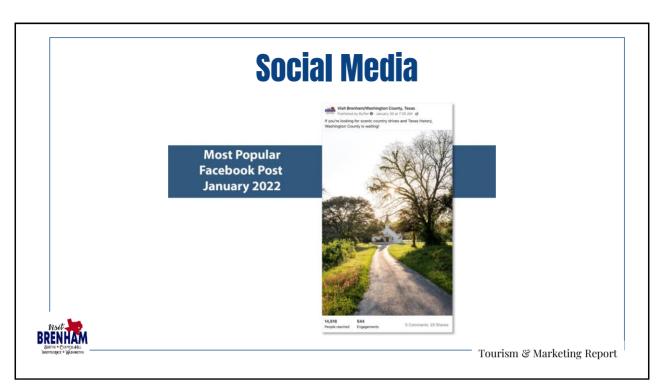




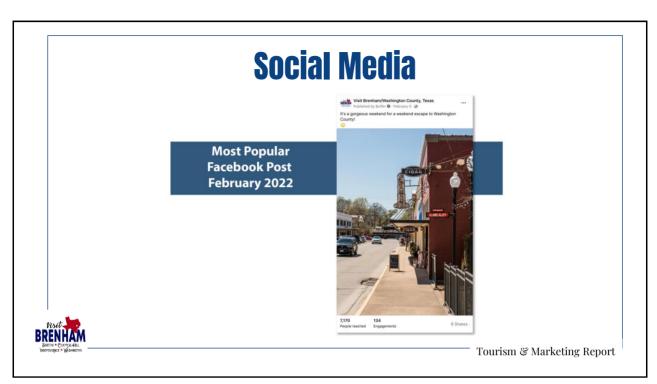
Most Impressions



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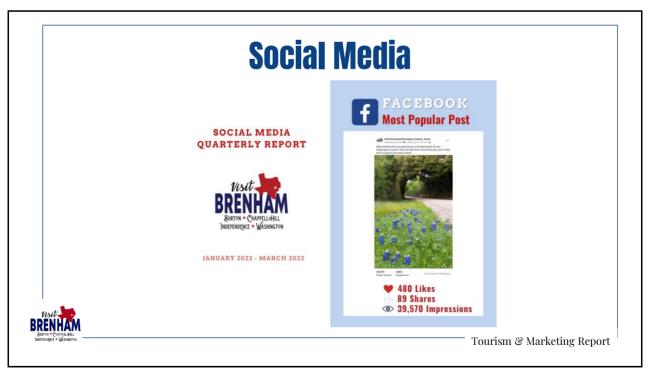




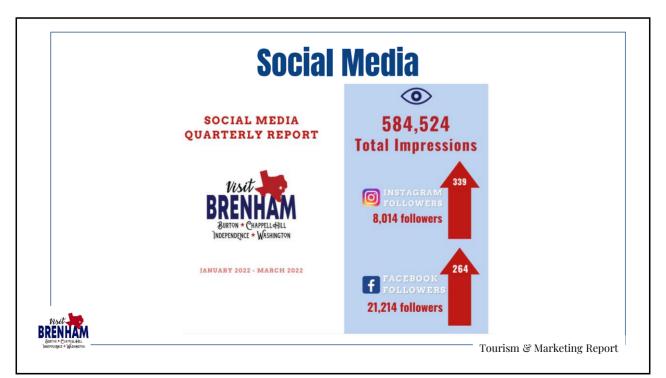


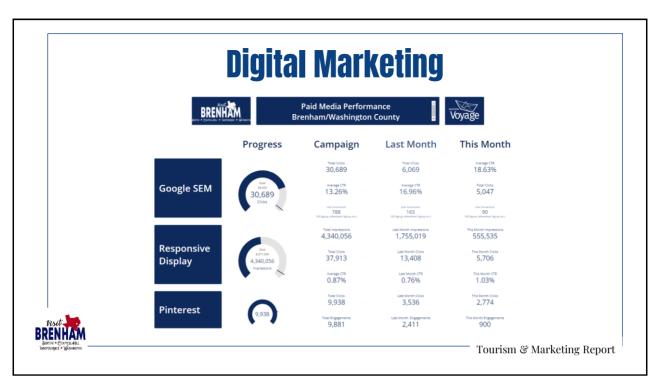


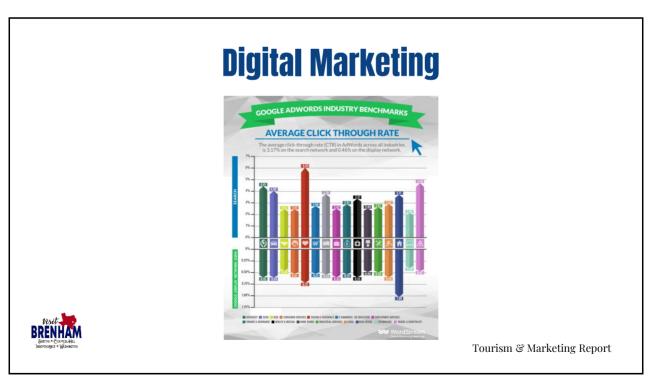






















Texas Highways.com

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Digital Ads





Texas Highways.com

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E-Newsletter

	January	February	March
Sent/ Successful	9026 / 8298	9160 / 8401	9149 / 8365
Open Rate*	36.8%	33.2%	38.6%
Click Rate**	3.2%	2.6%	4%
Top Clicks	Events Calendar 2022 Visitor Guide Uptown Swirl Live Music Page	Events Calendar 2022 Visitor Guide VB Homepage Wine Trail Passport	Sunday Funday Events Calendar Wildflower Watch VB Homepage



* Industry Average: 12 - 25% - **Industry Average: 2 - 5%

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The Barnhill Center - Rentals

Retirement Party
Birthday Party
Celebration of Life Memorial
Boys and Girls Club Gala

Guided Tours Chinese New Year Party

Photo Sessions

"The Source" Meeting

Wedding & Reception
Citizen's State Bank Meeting



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The Barnhill Center - Entertainment



Riders In The Sky

Todd Oliver

Singing Aggie Cadets

Michael Martin Murphey

The Isaacs



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Group Sales

- Met with Austin Healy Car Club multiple times to plan 3-day stay. Created name tags and welcome bags. (65 room nights) ECONOMIC IMPACT: \$30,000+
- Met with Manx Dune Buggy group to plan trip in May. Another 3-night stay – 75 room nights.
- Worked with 4 weddings to book room blocks and prepare visitor bags for guests.







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Group Sales



- Updating the Wedding Guide to be sure we have a great resource for brides, grooms and anyone planning a large event in Washington County
- Updating the Groups/Wedding page on website, adding area statistics, venue availability, & more
- Subscribing to STR reports for Brenham hotels

 used by investors, developers and tourism industry to evaluate tourism and growth
- Considering additional avenues for small meetings and conferences

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Group Sales



- Our table at the Destinations Galore
 Harris County Precinct 4 event in February was a big hit
- Started booking guided tours for the spring
- Met with owners of new venue coming in early 2023 to Chappell Hill Hummingbird Hill

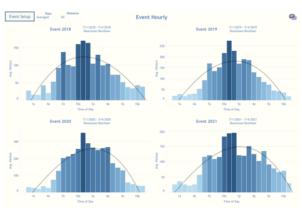


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Datafy Visitor Analytics

- Sharing visitor reports with Chappell Hill and Washington County Expo
- Updating points of interest to cover all attractions, venues, etc.
- New feature: tracking YOY event stats by the hour for 4 years to see attendance through the duration of the event





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Updates

- Updated and reprinted business listings and maps for each community kiosk for spring.
- Began staffing the Brenham Fire Museum site on weekend during Sunday Funday.





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Just Around the Corner...

Thursday, May 5, 1:00 pm: National Travel & Tourism Week Proclamation at City Council

Wednesday, May 11, 9:00 am: Lodging Partner Meeting with Scott Joslove as the speaker. Board lunch with Scott that day?

Thursday, May 12, 10am – 7 pm: Local Tourism Day Open House in the Visitor Center





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Just Around the Corner...

Wednesday, June 9, 9:00 am: Social Media Workshop

Fall Press Trip: Partnering with Travel Texas, Visit Bryan, and Navasota Wine focus, and MORE!





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