

NOTICE OF A MEETING TOURISM ADVISORY BOARD THURSDAY, OCTOBER 13, 2022, AT 9:00 AM BULLOCK BALLROOM, THE BARNHILL CENTER 111 W. MAIN STREET BRENHAM, TEXAS

- 1. Call Meeting to Order
- 2. Public Comments

[At this time, anyone will be allowed to speak on any matter concerning this Board that is not on the agenda, for a length of time not to exceed three minutes. No Board discussion or action may take place on a matter until such matter has been placed on an agenda and posted in accordance with the law.]

REGULAR SESSION

3. Discuss and Possibly Act Approval of Minutes from July 21, 2022, Board Meeting

WORK SESSION

- 4. Discussion on Short Term Rentals (STRs) to Include Growth, Possible Change to HOT Collections Platform, and Consideration of a Registration Policy
- 5. Report on Wine Press Trip Held October 4- 6
- 6. Texas Music Friendly Committee Update to Include Texas Music Friendly Conference, Possible Incentive Project for Green Grain Event Venue, Possible Local Gospel Music Show, and On-going Projects
- 7. Update on Upcoming First Round of Tourism Grants for 2023
- 8. Washington County Expo Report
- 9. Report on Hotel Occupancy Tax Collections
- 10. Visit Brenham DMO Q4 Report
- 11. Administrative Report
- 12. Adjourn

CERTIFICATION

I certify that a copy of the October 13, 2022, agenda of items to be considered by the Tourism Advisory Board was posted to the City Hall bulletin board at 200 W. Vulcan, Brenham, Texas on October 7, 2022, at

Nancy Joiner	
Tourism and Marketing Coordinator	
Disability Access Statement: This meeting is wheelchair acat the Vulcan Street entrance to the City Administration Buil	
adjoining the entrance. Auxiliary aids and services are avail must be requested twenty-four (24) hours before the meeting	ilable upon request (interpreters for the dea
I certify that the attached notice and agenda of items to be was removed by me from the City Hall bulletin board on the 2022 at	
 Signature	 Title

TOURISM ADVISORY BOARD MINUTES

A regular meeting of the City of Brenham's Tourism Advisory Board was held on Thursday, July 21, 2022, beginning at 9:00 a.m. in The Barnhill Center, Morriss Hall in the Schulte Room, 106 Douglas Street, Brenham, Texas

Board Members present:

Scott Atwood Jean Shoup Jenny Van Dorf Harrison Williams

Board Member absent:

Kirk Hanath James Pharaon Stacey Walters

Vist Brenham Team present:

Director of Tourism and Marketing Jennifer Eckermann; Tourism and Marketing Coordinator Nancy Joiner; Hannah Mertz, Group Sales with Visit Brenham; Partners & Visitor Experience Manager, Kathrine Briscoe; Lu Hollander with Visit Brenham; and Natalie Lange.

Visit Brenham Team absent:

Alex Dill, The Barnhill Center Melinda Faubion

Media Present:

none

1. Call Meeting to Order

Chairman Scott Atwood called the meeting to order.

2. Public Comments

There were no public comments.

REGULAR SESSION

3. Discuss and Possibly Act Upon Approval of Minutes from April 18, 2022, Board Training Meeting

A motion was made by Boardmember Shoup and seconded by Boardmember Van Dorf to approve the minutes from April 18, 2022, Board Training Meeting.

Chair Scott Atwood called for a vote. The motion passed with voting as follows:

Scott Atwood Yes
Kirk Hanath Absent
James Pharaon Absent
Jean Shoup Yes
Jenny Van Dorf Yes
Stacey Walters Absent
Harrison Williams Yes

4. Discuss and Possibly Act Upon Approval of Minutes from April 21, 2022, Board Meeting

A motion was made by Boardmember Shoup and seconded by Boardmember Harrison to approve the minutes from April 21, 2022, Board Training Meeting.

Chair Scott Atwood called for a vote. The motion passed with voting as follows:

Scott Atwood Yes
Kirk Hanath Absent
James Pharaon Absent
Jean Shoup Yes
Jenny Van Dorf Yes
Stacey Walters Absent
Harrison Williams Yes

WORK SESSION

5. Consider Timeline for 2023 Tourism Grants

Jennifer Eckermann, Tourism and Marketing Director presented this item. New dates for the 2023 Tourism Grant Application process were given to the Board. It was noted that to change from November 28 to November 29 for the Eligibility Committee Review due to the Thanksgiving Holiday. Jennifer will also check with Commissioner Hanath about the dates presented.

6. Committee Updates

• Texas Music Friendly – Kathrine Briscoe, Partner & Visitor Experience Manager presented this item. The committee did not have a meeting during their quarterly meeting but is working towards specific goals for the next meeting. One of these goals included creating a subcommittee to help with specific projects. More businesses are opening that has a live music element, Rob Moorman came up with the idea of being involved in a venue's process before opening. This would give the prospective new operator a musician/performer's perspective of what would be helpful to provide on stages. The first business owner we will work with is Doug Peck and the Green Grain Event Space. These meetings with the business owners could lead to a gran if they are open to the needs of performers from the suggestions shared with them.

Starting in August, Scott Hughes will no longer be the one organizing Washington County Live. She will gather the information and get it to the radio station and Banner. She has a meeting with Chip Adams, the Community Relations & Outreach Specialist with the Texas Music Office at the end of this

month. The data for Brenham was sent to the TMF Committee for input and has been updated.

• Expo Committee – Harrison Williams reported that they are preparing for the Washington County Fair. The Expo is booked until May of 2023. Make-awish Foundation is holding a Chili Cookoff soon. He is seeing with events at The Expo that groups want to come but there are not enough lodging places, so they are having to turn large groups away. People are coming from out of state to some of the shows that are at The Expo. They will be doing an impact survey in 2023.

7. Report on Hotel Occupancy Tac Collections

Jennifer Eckermann, Tourism and Marketing Director presented this item. The City of Brenham HOT Collections through May have outperformed the budget each month this year. In the next fiscal year, our optimism for 2023 is mixed with a dash of reality. The city is being conservative in budgeting with signs of a looming recession. It supports a strong tourism budget to continue our work to promote Brenham/Washington County as a destination for visitors.

8. Visit Brenham DMO Q2 Report

Jennifer Eckerman, Director of Tourism and Marketing gave this report. Her report included Website numbers that have been viewed, Book Direct, "Happenings This Week" page, Walk-ins to the Visitor Center and mailing of Visitor Guides, our social media posts, the digital marketing ads, bonus media/advertorial, the e-newsletters, The Barnhill Center rentals, and entertainment, group sales, and what upcoming events that will be happening.

9. Administrative Report

Jennifer Eckermann, Director of Tourism and Marketing gave this report. More than 80,000 of the 113,000Visitor Guides printed have been distributed and we have begun sign-ups for the 2023 guide and will have this printed and ready for distribution by December. We are working on an itinerary for the press trip in October with a focus on local wine. Sent information on Tourism Recovery Grants from the State of Texas to our partners. Hannah Mertz and Kathrine Briscoe attended Texas Travel & Tourism College. Jennifer Eckermann and Alex Dill attended the League of Historic American Theatres Conference as well. Visit Brenham won Mid-Market Social Media, The Visitor Center won for the best Visitor Center, and Floyd's Wine Lounge won the best bar.

10. Adjourn

With no further business, Scott Atwood adjourned the meeting.

Scott Atwood	Date	_

Board Chair	
ATTEST:	
Nancy Joiner Tourism & Marketing Coordinator	Date



To: Tourism Advisory Board

From: Jennifer Eckermann, Tourism & Marketing Director

Subject: Discussion on Short Term Rentals (STRs) to Include Growth, Possible Change to

HOT Collections Platform, and Consideration of a Registration Policy

Date: October 8, 2022

Short Term Rentals (STRs) are typically defined as a rental of any residential home unit or accessory building for a period of fewer than 30 days.

The STR market has continued to grow since 2015 and grew significantly with the onset of COVID.

We will share this growth with you at the meeting, review how the City of Brenham and Washington County currently collect hotel occupancy tax from our lodging properties, and how that process may be changing.



To: Tourism Advisory Board

From: Jennifer Eckermann, Tourism and Marketing Director

Subject: Report on Wine Press Trip Held October 4-6

Date: October 8, 2022

Visit Brenham partnered with Travel Texas, and the cities of Navasota and Bryan, to host writers interested in wine and wineries in the Brazos Valley area.

Hannah Mertz and Kathrine Briscoe did an outstanding job of planning and executing a successful trip through Brenham and Washington County.

A list of the visiting group is attached, as well as an itinerary of their stay.

We look forward to seeing the resulting coverage in the coming weeks and months.



To: Tourism Advisory Board

From: Kathrine Briscoe, Partner & Visitor Experience Manager

Subject: Texas Music Friendly Committee Report

Date: October 8, 2022

The Texas Music Friendly Committee met to discuss ongoing projects and other goals we would like to accomplish for the last quarter of 2022.

- Members of the Texas Music Friendly Committee met with Doug Peck at the end of July to discuss his plans on the Green Grain Event Venue and give insight on what a performer would need in this space. I will be reaching out to Doug Peck soon to get an update on where this project stands.
- Live music happenings continue to be submitted weekly to local media. On average, there are about 15 performances submitted per week, which would mean that approximately 780 performances are shared and promoted on Washington County Live each year.
- The weekly What's Happening flyers with all known live music events are delivered to hotels and sent in an email to all of our tourism partners.
- Everyone was reminded to always check and update the musician database for Brenham to see if any changes need to be made.
- In 2023, there will be a Gospel Show performance of local talent at The Barnhill Center.
- I will be attending the Texas Sounds & Cities Conference in Fort Worth on November 10th.



To: Tourism Advisory Board

From: Jennifer Eckermann, Tourism & Marketing Director

Subject: Update on Upcoming First Round of Tourism Grants for 2023

Date: October 8, 2022

2023 Tourism Grant Funding

Events/programs/projects occurring January 2023 -June 2023 (Round 1); and from July 2023 - to December 2023 (Round 2)

	Round 1 for 2023	Round 2 for 2023
Application Packet Available	October 31, 2022	May 1, 2023
Online		
Application Due	November 18, 2022	May 19, 2023
Eligibility Committee Review	November 29	May 22 – May 24, 2023
(will include 2022 Post E/P/P		
Report Review, if applicable)		
Funding Committee Review	December 5, 2022	May 30 – June 2, 2023
Commissioners Court	December 13, 2022	June 6, 2023
Consideration		
Tourism Grant Award	December 19-21, 2022	June 13-14, 2023
Notifications and Funding		

Post Event/Program/Project (E/P/P) Reports are due within 60 days of each funded event.



To: Tourism Advisory Board

From: Jennifer Eckermann, Tourism & Marketing Director

Subject: Washington County Expo Committee Report

Date: October 8, 2022

Director of the Washington County Expo, Harrison Williams, will be at the meeting to discuss the Expo Report which is attached.



WASHINGTON COUNTY EXPO Q3 REPORT



EXPOWEBSITE TOTAL PAGE VIEWS

POPULAR PAGES

- Event Calendar
- Book Now
- Venue Pages

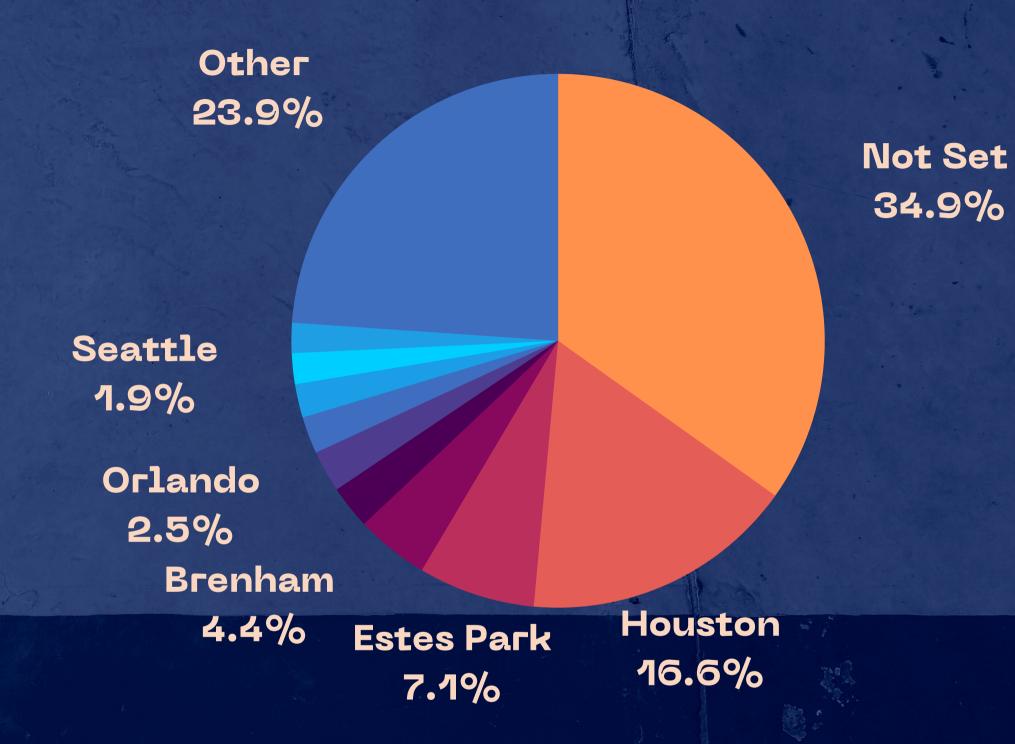


	2022	2021
July	1,026	963
August	1,772	1,287
September	4,162	2,761



2022 Q3 Web Traffic

Broken down by city



34.9%

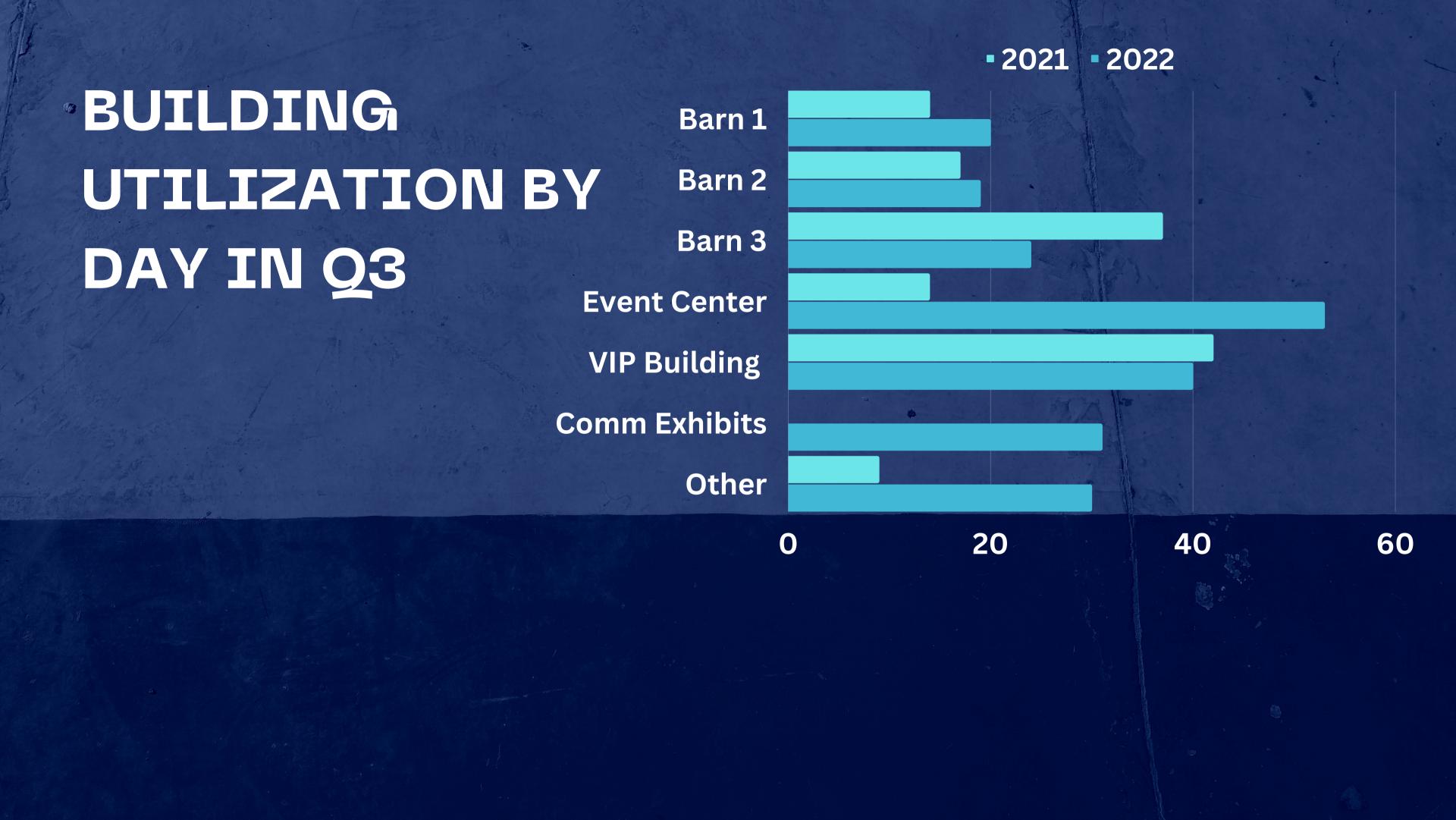


TOTAL VISITORS

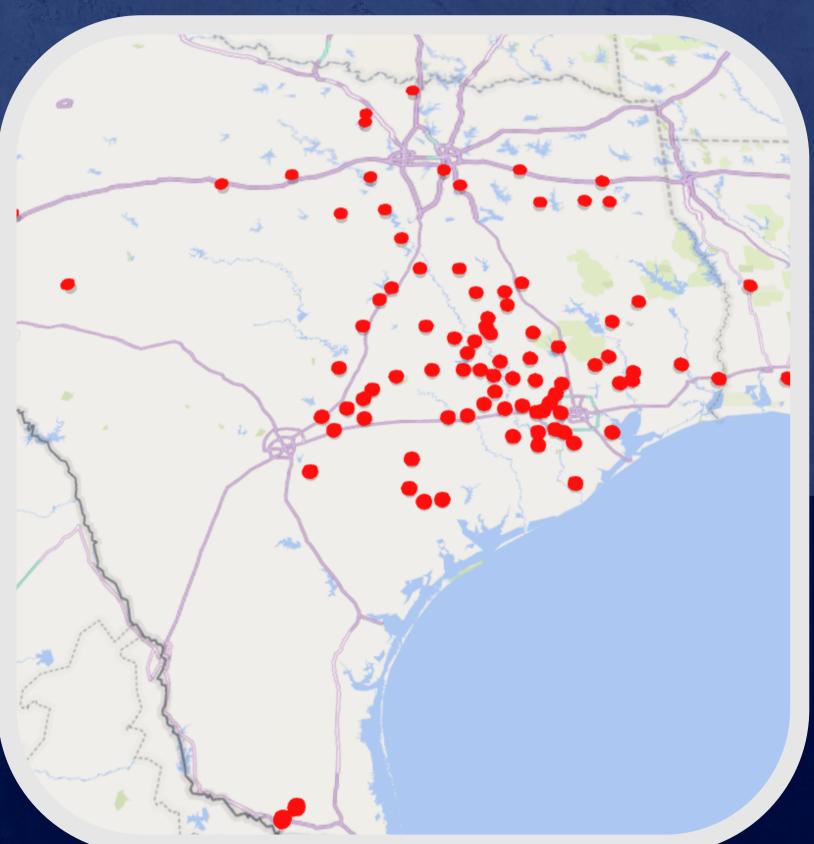
*50,000 ATTRIBUTED TO FAIR FOR SEPTEMBER

Total Q3	70,905	61,051
September	50,985	50,006
August	5,930	3,885
July	13,990	7,160
	2022	2021





Q3 Surveyed Visitor Data



American Junior Simbrah Roundup (July) 4 Day Event

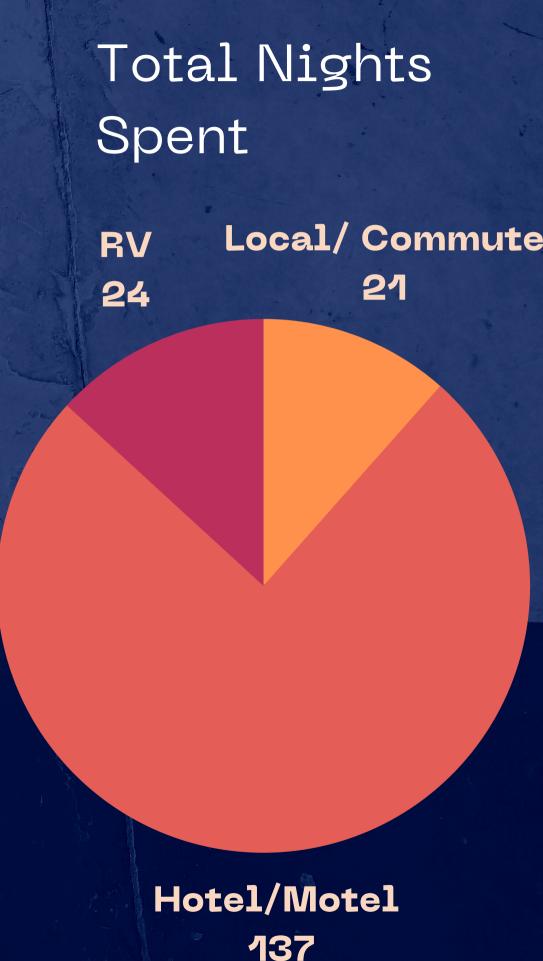
\$18,861.04 Spent on Lodging

\$8,472.25 Spent on Meals

\$8,782.00 Spent on Gas

\$ 14,370.00 Spent on Tourisum, Shopping & Other

Total Impact of \$50,485.29



"Where's the Beef" T A&M (Augest 1 Day Event)

Hotel/Motel 30 Total Nights
Spent

\$2,579.00 Spent on Lodging

\$2,380.00 Spent on Meals

\$4,759.00 Spent on Gas

\$ 2,987.00 Spent on Tourisum, Shopping & Other

Local/ Commute 81

Total Impact of \$12,705.00



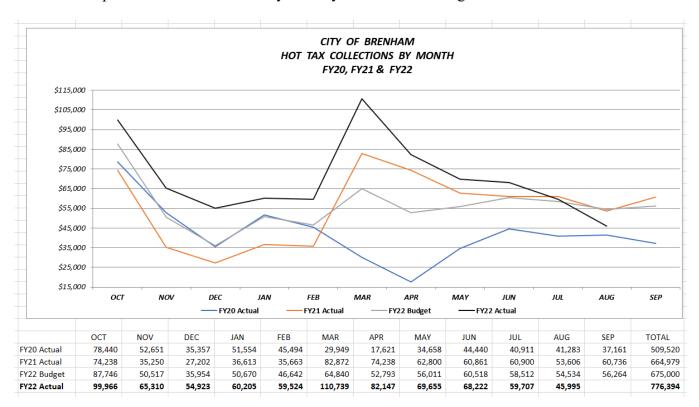
To: Tourism Advisory Board

From: Jennifer Eckermann, Tourism & Marketing Director

Subject: HOT Collections Update

Date: October 8, 2022

Below is an update of HOT collections by the City of Brenham through 10.4.22.



Texas Travel Alliance, comprised of tourism partners from across the state, includes DMOs, hotels and lodging, and statewide attractions. The organization hosts Summit each year and was held September 18-21 this year. Most members, of course are from large cities — or at least much larger than Brenham, and I was surprised to hear that all have seen the same drop in July and August. Time will tell what the next few months will bring. We are optimistic that tourism in Brenham and Washington County will hold strong.



To: Tourism Advisory Board

From: Jennifer Eckermann, Tourism & Marketing Director

Subject: Visit Brenham/WC DMO Q4 Report

Date: October 8, 2022

The Q4 Report for Visit Brenham/WC is attached. I will hit the highlights, share some updated figures on the impact of tourism in our area, and review some top projects for the coming year.

Visit Brenham Updates & Q4 Report

Presented to: Tourism Advisory Board October 13, 2022



— Tourism & Marketing Report

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Visit Brenham/WC Website

	Total Page Views 2022 / 2021	Unique Page Views 2022 / 2021
July	119,125 / 90,941	99,682 / 72,740
August	51,752 / 60,979	44,064 / 48,779
September	48,386 / 62,838	40,130 / 49,836
Q4 TOTALS	219, 263 / 214,758	183,876 / 171,355



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Visitor Center

	July 2022 / 2021	August 2022 / 2021	September 2022 / 2021	Q4 TOTALS 2022 / 2021
Walk-Ins	560 / 421	350 / 632	231 / 344	1,141 / 1,397
Visitor Guides Mailed	153 / 120	143 / 177	119 / 96	415 / 393
Online Views /Unique Views	294 / 279	183 / 154	121 / 117	598 / 550



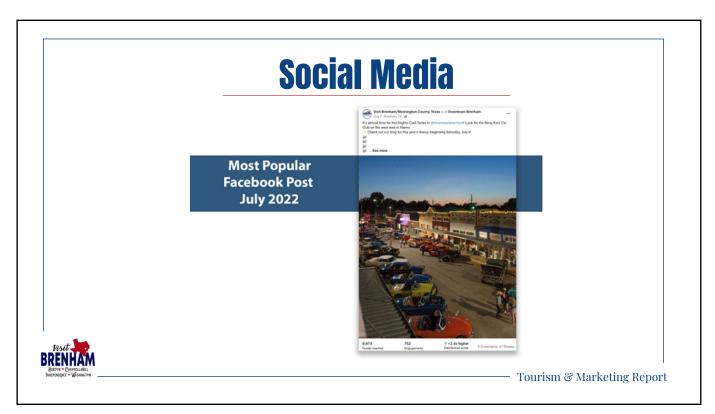
Tourism & Marketing Report

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"Happenings This Week"



_ Tourism & Marketing Report



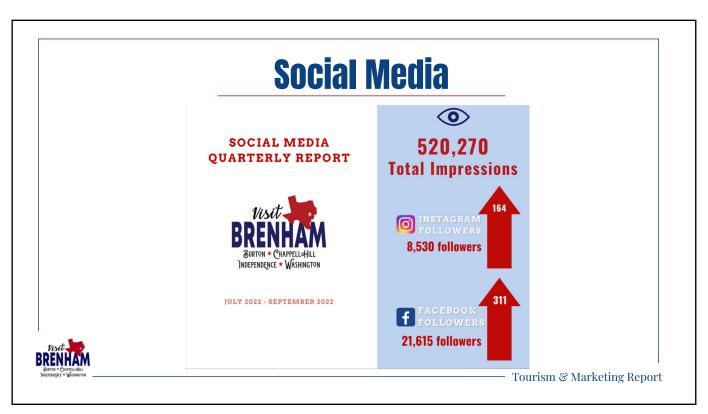


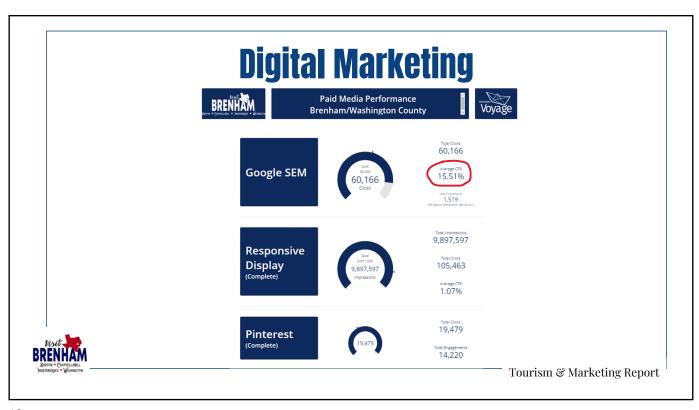




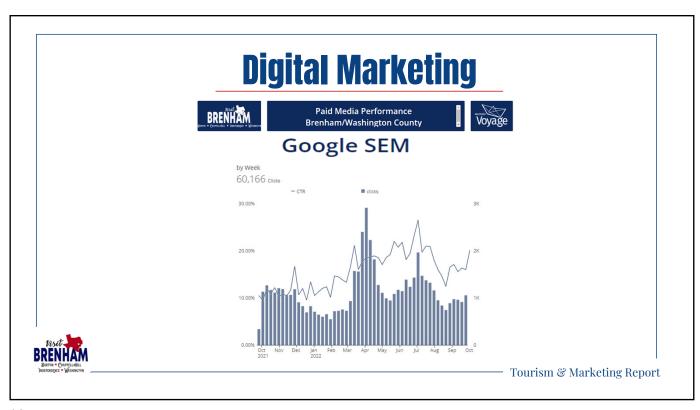
















Tourism & Marketing Report

Tourism ℰ Marketing Report

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Print Advertising "We didn't realize we were **Austin Travels** making memories, we just knew we were having fun." 2022 Texas Highways

Digital Advertising









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Bonus Media/Advertorial

Past and future meet in quaint-but-hip **Brenham, Texas** A charming destination that weaves together Texas' legendary past with a modern, hip vibe.





Lonely Planet

Culture Map story that ran in Austin, Dallas, Fort Worth, Houston and San Antonino.

Tourism ℰ Marketing Report



E-Newsletter

	July	August	September
Sent/ Successful	10,008 / 9,131	10,156 / 9,270	10,225 / 9,303
Open Rate*	34.3%	36%	36.1%
Click Rate**	2.2%	2.4%	2.8%
Top Clicks	Homepage Events Calendar Local Independence Day Celebrations CH 4 th of July HNCT	Events Calendar CH Wine & Cheese Crawl Burton Farmers Mkt Keeping Cool at Barrington Homepage	Washington County Fair Homepage Events Calendar Chappell Hill Airing of Quilts First Friday Mkt

PRENHAM

BURTON * CHAPPELLHUL

INDEPENDENCE * VACCINACION

* Industry Average: 12 - 25% - **Industry Average: 2 - 5%

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The Barnhill Center - Rentals

Celebration of Life

Baby Shower

Bear Creek AARP Tour Group

Beto O'Rourke Town Hall

Public Speaking Demonstration

TAMU Computer Sciences
Department Faculty Retreat
(entire facility rental)





The Source (quarterly)

Beto Volunteer Organizing Event

McCoy Rockford Corporate Meeting

Clay Family Society Meeting

YMCA of Greater Houston Tour



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The Barnhill Center - Entertainment



The Everly Brothers Experience

Suzy Bogguss



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The Barnhill Center - Entertainment



Remainder of 2022:

The Doo Wop Project
Radney Foster & Darden Smith
The Texas Tenors
The Grand 'Ol Christmas Show

2023 Announcement & New Season Ticket Packages on sale in November



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Group Sales



- Promote the area as a wedding destination
- Work to bring groups/meetings to the area
- Manage Press Trips / FAM Tours
- · Relationship building with hoteliers
- · Assists with group room blocks
- Keeps lodging properties updated on the Visit Brenham website



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Group Sales - Weddings



- Updates the Brenham/Washington County Wedding Guide.
- Updating the Groups/Wedding page on website, adding area statistics, venue availability, & more
- As a vendor on Weddings in Houston, we continue to highlight 5 venues at a time online

Weset

BRENHAM

BURTON * CHAPPELLHILL

INDEPENDENCE * WASHINGTON

Tourism & Marketing Report

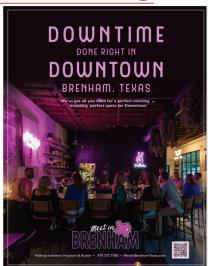
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Group Sales - Meetings



2023 Campaign:

- Direct Mail
- Print and online advertising
- Targeted Digital Marketing through LinkedIn





Tourism ℰ Marketing Report

Projects & Issues for Fiscal 2023



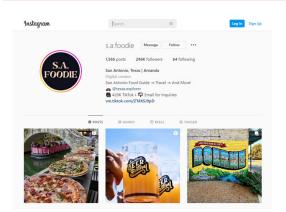
Wine Press Trip



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Projects & Issues for Fiscal 2023



Enhance our use of Influencers



___ Tourism & Marketing Report

Projects & Issues for Fiscal 2023



Short Term Rentals and "leveling the playing field"

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Projects & Issues for Fiscal 2023









Texas Society of Association Executives

@TexasSocietyofAssociationExecutives ★ 5 16 reviews ★ Nonprofit organiza

Focus on midweek business through meetings

Tourism & Marketing Report



Projects & Issues for Fiscal 2023



Expand offerings at The Barnhill Center at Historic Simon Theatre

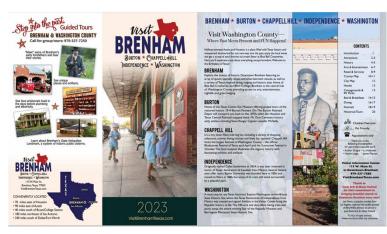


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Administrative Report

- Individual Visitor Guide proofs have been sent to all the participating partners. Changes are due back by October 11.
 Final art goes to the printer November 1. 2023 Guides expected in-hand early December.
- Hannah and Kathrine attended the TACVB Conference
- Jennifer attended the Texas Travel Alliance Summit.





Tourism & Marketing Report